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Mr Stuart Charity
Executive Director
Australian Automotive Aftermarket Association
Suite 16, Building 3, 195 Wellington Road
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Via email: scharity@aaaa.com.au

Dear Stuart

I thank you for making time to meet with the Australasian New Car Assessment Program (ANCAP) in Canberra recently to discuss fleet safety and the aftermarket industry.

I acknowledge there can be some confusion from fleet managers, customers and the aftermarket industry surrounding modifications made to vehicles and the effect those modifications may have on the vehicle's ANCAP safety rating.

I hope this letter might help to clarify the situation and to do so, I'd appreciate your support in distributing this to your members.

ANCAP is a not for profit, independent consumer information organisation which crash tests new, unmodified vehicles as they are available to Australian and New Zealand consumers. Unfortunately ANCAP is not in a position to make specific assessments of aftermarket modifications nor is it able to endorse or certify internal company fleet policies.

ANCAP has no plans to amend any of its policies or the scope of ANCAP's operations to further incorporate aftermarket modifications. Policies such as the ANCAP Variants Policy however, may be used as a guide by other organisations.

As the ANCAP testing procedures become more stringent over time, we encourage buyers to purchase a vehicle with a 5 star ANCAP safety rating as well as holding a 'date stamp' or rating year no more than three years old. For example, if buying a new vehicle in 2017 we would recommend a 5 star rating with a 2017, 2016 or 2015 date stamp.

If vehicles are deemed to require modifications that are outside the scope of ANCAP's assessment, we continue to recommend purchasing vehicles that have been awarded a 5 star ANCAP Safety Rating when originally-supplied. State or territory registration authorities should be contacted for further information about vehicle modifications to ensure compliance with regulatory requirements.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'James Goodwin', with a long horizontal flourish extending to the right.

Mr James Goodwin
Chief Executive Officer

22 August 2017