

Mask Procurement and COVID “deep cleans” for AAAA Members

Thanks to Fulcrum Procurement, AAAA members have access to purchase disposal face masks direct from suppliers with same or next day delivery. AAAA has been also been working with Fulcrum Procurement to source experienced and trustworthy COVID-19 deep cleaning services to ensure that members – if they have a confirmed or suspected corona virus case in their workplace – have a supplier ready to turn to immediately.

Facemasks

We have been working with Fulcrum Procurement to source facemasks for AAAA members available at competitive prices.

Supplier	Mask type	Cost per box exc. GST (50 masks)	Cost per mask	MOQ	Shipping	Delivery time	Ordering	Payment
International Sourcing Solutions (ICAL)	3-ply Surgical Face Masks, TGA Approved Level 2	\$25.50	\$0.51	1 box	At Aus Post / TNT standard rates	Stock arriving 10 August , then 1-2 days for delivery	Order online (pre-orders are available) https://australianfacemasks.net.au/ Reference Code: FULCRUM	Credit card, or account can be set up
Healthcare Supply	3-ply Surgical Face Masks, Level 2	\$33.00	\$0.66	1 box	\$19.50	1 - 2 Days Limited stock available	Online https://healthcaresupply.com.au/product/50pcs-disposable-face-mask-3-ply-ear-loop-cover-mask-for-protection-and-personal-health/ Coupon code “ FULCRUM ” at checkout	Payment upon order via Credit Card

Supplier	Mask type	Cost per box exc. GST (50 masks)	Cost per mask	MOQ	Shipping	Delivery time	Ordering	Payment
Vogue Agencies	3-ply Disposable Face Masks in blue or white	\$35.75	\$0.72	1 carton of 40 boxes	Local Courier charged at cost (min \$25)	1 - 2 Days	ron@vogueagencies.com hima@vogueagencies.com Ref Code: FULCRUM	Payment required upon order via EFT

COVID Deep Cleans

AAAA has been also been working with Fulcrum Procurement to source experienced and trustworthy COVID-19 deep cleaning services to ensure that members – if they have a confirmed or suspected corona virus case in their workplace – have a supplier ready to turn to immediately.

Following a rigorous tender involving 15 interested providers, we have selected two preferred suppliers to the group. The final decision was based primarily on their ability to deliver a safe and effective COVID-19 cleaning service at a competitive pricing. Both firms have performed hundreds of COVID-19 Deep Cleans to date, and their clients include government contracts (housing commission blocks, public transport, etc.), medical centres, disability care, warehouses and food production facilities. Both use employee labour or use service partners with whom they have longstanding relationships and do not use subcontracted labour. See next page.

Prices are very competitive, with agreed per m² rates well below those available to individual applicants.

To organise a COVID clean, contact the suppliers direct citing “FULCRUM” or contact Peter on 0408 995 207 or peter@fulcrumprocurement.com.au

Finally, whilst all care has been taken in this review, members should conduct their own due diligence and ensure that the service provider meets their business safety needs.

Name	Geographical Scope	Pricing Structure	Client Base	Employee Base	Commercial Terms	Contact details
Crown Property Services	Victoria-wide, National capital cities	<p>Combined price for antimicrobial disinfectant wipe down disinfectant wipe down followed by fogging, per m²</p> <p>Min 700 m²</p> <p>Best rate >2,000 m²</p> <p>Call out fees for emergency work/ weekends</p>	Nightly COVID-19-clean of Victorian bus company (400 buses). Government contracts including Dept of housing, Shopping centres	Full employees, internal COVID training	<p>Usually payment within 7 days, 50% upfront required on larger jobs</p> <p>Reference: FULCRUM</p>	<p>https://crownpropertyservices.com.au/covid-19/</p> <p>Crown Property Services – 1300 004 277</p>
CleanCorp	National teams, all metro areas, some regional areas available	<p>Combined price for antimicrobial disinfectant wipe down disinfectant wipe down followed by fogging, per m²</p> <p>Min 300 m²</p> <p>Best rate >2,000 m²</p> <p>Call out fees for Melbourne far south eastern suburbs/ regional work</p>	Medical, Government, Council, Corporate Offices, Retail, Warehousing, Food production	Specialised COVID-19 teams	<p>Paid in full prior to service for 'one-off' jobs</p> <p>Reference: FULCRUM</p>	<p>https://cleancorp.com/services/coronavirus-covid-19-cleaning/</p> <p>Sally Hunt (National Sales Manager)</p> <p>0435 352 424</p>